

RailTech Software Systems



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A Complete Railcar Billing System

RailTech Software Systems has been serving the railroad industry since 1988. You can view our products and take a pictorial guided tour on our website at <http://www.railsoft.com>. We also have a system that manages leases, including auditing, lessee or lessor rebilling, Defect Card, CBA rebilling, diagnostics of repairs, depreciated value statements, rent abatements, shopping and much more.

Any software package you purchase should be worth many times more than what you pay for it. You obviously would not want to purchase something unless it gives you a rate of return that justifies its cost. This is why we sale our billing system, **Mars for the 21st Century**. Our pricing is 100% transparent and will never, ever go up! You can check our pricing on the website at the bottom middle of the opening page. Once more, you can use the software for 30 days absolutely free!

There are many features that you will be able to perform using this system. As you can see from the list on the reverse, this system will perform almost anything you want and the way you want it. We currently have over 50 railroads, contract shops, shippers, Lessee's, and Lessor's using our systems in almost every state as well as Canada. Our customer support is excellent because our customers say it is!

All rules are database driven, so when a rule changes it immediately changes on your system for the date of repair. This means that you will always be within the rules.

When creating data exchange files, you can choose between the AAR 500-byte format, TTX format or GE format. The customer profile selection allows you to enter by company, the hourly labor rate, invoice formatting and much more. We also offer our rover21 handheld system for only a very small fee, that also will never, ever go up! The handheld software will upload and download repairs in the RTSS format or 500 Byte AAR Data Exchange formats. This offer is only for those that use the Mars21 program, and it allows you to install as many of the Rover21 program that you need at no extra cost. Read or flyer on Rover21 for more information.

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Edit Quote/Estimate
UNION PACIFIC

Load/Empty Empty Facility Contract Shop Type Shop Billing

Entity DEMO Company UP Initial TTGX Number 152678 Car Kind F-Flat SPLC 123456 Repair Date 04/04/2018 Defect Card Initial / / Date / / Arrival Date 03/27/2018

Loc	Qty	Cond	Job	QF	WM	Job	QF	Labor	Material	Resp
B	4	1	4204	QC	2	4204	QC	0.00	9.76	1

CARBON STEEL, STRUCTUR - END ROOF SHEET CID

Del	Loc	Qty	CC	Job	QF	Description	Wm	Job	QF	Resp	Discount	Labor	Material	Total
	B	4	1	4204	QC	CARBON STEEL, STRUCTUR - END	2	4204	QC	1	0.00	0.00	9.76	9.76
	B	26	0	4800	QC	TACK OR FILLET WELD - ROOF SH	9	4800	QC	1	75.19	141.70	0.00	66.51
	BR	20	0	4450	MH	LABOR, FREIGHT CAR - END DOOF	5	4450	MH	1	0.00	100.00	0.00	100.00
	BR	3	0	4450	MC	LABOR, FREIGHT CAR - BOTTOM D	5	4450	MC	1	0.00	15.00	0.00	15.00
	BR	1	1	4410	LQ	BOLT, HT, 1/2 IN. DIA. OR - BOTTOM D	1	4410	LQ	1	10.13	19.09	0.91	9.87
	BR	1	1	4099	LQ	DOOR LOCK CABLE (BI- LEVEL) KC	1	4099	LQ	1	0.00	0.00	0.00	0.00
	BR	5	0	4450	LQ	LABOR, FREIGHT CAR - DOOR LOC	9	4450	LQ	1	0.00	25.00	0.00	25.00
	BR	1	1	4099	MD	TOP DOOR TRACK GUIDE FINGERS	1	4099	MD	1	0.00	0.00	0.00	0.00
	BR	5	0	4450	MD	LABOR, FREIGHT CAR - TOP DOOR	9	4450	MD	1	0.00	25.00	0.00	25.00

Inventory Selection: NO INVENTORY

AAR Labor Rate: 136.35 2nd Quarter for 2018
UP Labor Rate: 64.00 (Hourly Rate) PO # RACK

Save Abort Insert Calc Total UPCEI Revised/Corrected None

Active Price Master and/or Job Code: U.S. AAR Canadian AAR NitLeague User UP Tax No Tax

8 x 10 roof patch

Comments FULL Rep Ref

Print

Failsafe is ON

What can *Mars for the 21st Century* do?

1. Create Customer Profiles
 - a. Address for Invoices
 - b. Hourly rate to charge, (Full AAR or Discounted Hourly Rate), Defect Card Discount if they apply
 - c. Format to use when create bills, invoices, or data exchange file; AAR, TTX, TTX-UP or GE
 - d. How to invoice each customer
 - i. All cars in one invoice
 - ii. One invoice for each car
 - iii. Invoice Defect Card repairs in separate invoice
 - iv. Combination of iii with i or ii
2. Maintain Inventory and Freight as it arrives
 - a. Save in General Inventory file or Customer Specific Inventory file
 - b. Assign Job Code and/or qualifier to item
 - c. Assign which Job Code file the Inventory is for
 - i. AAR
 - ii. NitLeague
 - iii. Default User
 - iv. Customer Specific
 - d. Assign time standard to item
 - e. Unit Mark-up, (You can also add percentage increase/decrease in the customer profile by customer)
 - f. Description for Billing Repair Card
3. Create Billing Repair Cards, Quote/Estimates or Group Billing
 - a. Ability to bill multiple companies on one billing repair card, (Except when using TTX or GE formats)
 - b. Ability to charge in multiple ways on each line of repair
 - i. AAR rates without using Inventory
 - ii. Customer Profile Rates without using Inventory
 - iii. Show or Do Not Show discounts on billing repair card
 - iv. Manually price a line of repair
 - v. Bill using Inventory
 1. Use Inventory Price Inventory
 2. Use Inventory Price AAR or other price master and using Customer Profile Labor Rate
 3. Use Inventory Price Full AAR or other price master
 4. Use Inventory Price using Inventory Time Standard with Customer Profile Labor Rate
 5. The same as 1 through 4, but using Customer Specific Inventory
 - c. Freely move up and down the billing repair card for editing.
 - d. Validate each line of repair as it is created and informs you of errors stating rule number and what should be entered
 - e. Ability to overwrite the description of repair, (If not using the inventory, description will show the job code description along with any rule 83 qualifier description)
 - f. When entering applied job codes and/or qualifier the system will make the removed job code and/or qualifier the same unless you overwrite it.
 - g. Insert Lines
 - h. Automatic formats for TTX Company and GE Railcar
4. Weight Calculator and Digital AAR Field Manual incorporated into program
5. Create Joint Inspection Certificates off the billing repair card and have it print in the same order as the billing repair card.
6. Create a Template of repairs for program work that can be copied to any billing repair card.
7. Create Customer Specific Job Codes with validations as well as Customer Specific Price Masters
8. Create Data Exchange files in the AAR 500-byte format, TTX format or GE format as well as others
9. Create various detail and summary reports that can be viewed printed or saved to almost any format you desire, including PDF files.
10. Ability to print billing repair cards in any order you desire or the default order, which is by category of repair
11. Complete Costing program incorporated to see what your profitability for cars and/or employees.
12. Ability to change invoice numbers, account year and month, or to De-select an invoice from being processed
13. Status Reporting:
 - a. Listing of cars in shop with various dates of start and completion
 - b. Retrieve data from repair records
 - c. Statistical reports on turnaround times
 - d. Separation of repair type: Owners, Rule-95, Program, Pool by responsible company then broken down below each category are Cars in Transit, Cars in Shop, and Cars released in the last 30 days.
 - e. Reports: Overall Summary of cars in shop by category and number of cars by sub-category, Summary by Responsible Company, Detail, and Historical Detail.

We reserve the right to change or cancel any or all portions of this offer or other offers without prior notice